

#### INVESTMENT MANAGEMENT

#### KEY INDICATORS AS AT 31/03/2022

Net asset value per share (NAV ner share) Next net asset values:

€126.65 14/04/2022 29/04/2022

Dividends paid since 01/01/2022:

Subscription fee payable to the Fund (Prospectus maximum: 6%):

2.95%

Exit fees payable to the Fund (Prospectus maximum: none): None

Management and operating costs

(Prospectus maximum:

1.24% TTC in 2021\* 1.5% incl. tax):

Property operating

0.61% TTC in 2021\* charges: €2,647.66m Net asset value:

Number of property assets: 32 assets (21 of which are fully owned) and 2 non-controlling interests

Financial debt (prospectus maximum: 40% of the value of property assets):

SFDR Regulation (2019/2088):

14.4% Article 8

\* Fees calculated on the basis of the average net assets

#### KEY CHARACTERISTICS

ISIN code: FR0011513563 **SPPICAV** Legal form: Currency: **EUR** Form of the shares: Bearer shares

Management company: BNP Paribas REIM France **BNP Paribas Securities Services** Custodian: Appraiser: BNP Paribas Fund Services

Statutory Auditor: **KPMG** 

Recommended investment period: 8 vears

Deadline for

receiving orders: NAV date, before 12.00pm Minimum subscription: €100 Fractioning of shares: Thousandths

NAV frequency: Bi-monthly

Risk and performance profile: This OPCI, which is mainly invested in real estate physical assets, has a low risk of capital loss, i.e. a level of 2 (SRI PRIIPs). The risk category associated with this OPCI is not guaranteed and may change over time. The lowest category does not mean that the investment is «risk free». Real estate physical assets are less liquid. In periods of property market stress, the rapid sale of a property asset may result in a loss in value. The indicator does not take into account the risk associated with the use of debt.

Lower risk	Higher risk
Potentially lower performance	Potentially higher performance

# TISSEMENT

# **BNP Paribas Diversipierre**

Quarterly report as at 31 March 2022

This is an English translation of the original document. In the event of any differences in translations or interpretations, the French version shall prevail and is authoritative.

### ACTUALITE

As at 31 March 2022, the net asset value of BNP Paribas Diversipierre was €125.65 per share, up by +0.78% over the quarter (i.e. +€0.98/share). The contributions of the different asset classes over the quarter are shown in

Over the first quarter 2022, the fund completed the following real estate operations:

- The acquisition of the last unit of the asset «51-53, Boulevard Haussmann», located in Paris 9th, enabling full ownership to be restored. This building is undergoing a major restructuring, scheduled for delivery in early
- The acquisition of a set of 6 residential buildings located in Hamburg, Germany, for which a sales promise had been signed in December 2021. The complex, located within the family quarter «Bergedorf», consists of 155 fully rented apartments since their construction in 2010.
- The receipt of the Tribequa asset in Bordeaux, acquired prior to construction in 2019. The building, approximately 10,500 sqm, is at the heart of a 55,000 sqm mixed urban redevelopment project with a prime location 800 m from Gare Saint-Jean. The package offers high-end services and has already been pre-marketed for 50% of the areas, the balance being visited extensively.

In addition, your OPCI entered exclusively for the acquisition of a project to develop a school in Madrid (Spain). Asset of approximately 5,700 sqm will be delivered in early 2024 and will be subject to a very long term lease. This acquisition aims to strengthen heritage diversification by consolidating the presence in Spain and investing in alternative assets linked to education.

Since the beginning of 2022, the context of interest rate hikes in Europe has had a negative impact on the bonds held by your OPCI. In response, exposure to this asset class was temporarily reduced and the risk was mitigated through the use of hedging instruments.

#### Contributions to changes in teh net asset value for the quarter



#### War in Ukraine

The war in Ukraine which has been raging since February 24, 2022 could affect the economic environment of the company. Although the company has no direct exposure to Russia or Ukraine, notably regarding the location of its assets, these events could have negative consequences on the company's activity, its financial situation, its cash flow, its results or the value of its real estate assets. On the date of preparation of the quarterly accounts, no element likely to significantly affect the activity of the company has arisen.

## **SUMMARY OF PERFORMANCE AS AT 31 MARCH 2022**

Periodic performance	Since	ince pton 0	Since 01/01/2022		ver the Juarter	Over t		Over the last NAV	Annualised performance since 31/12/2014
perjormance	+35	.74%	+0.78%	)	+0.78%	+1.8	0%	+1.82%	+4.20%
Calendar	2014	2015	2016	2017	2018	2019	2020	2021	Annualised performance over 7 years (2015-2021)
performance	+0.71%	+7.05%	+4.77%	+6.69%	+1.17%	+8.87%	-1.21%	+3.33%	+4.25%

The methodology for calculating performance is as follows:

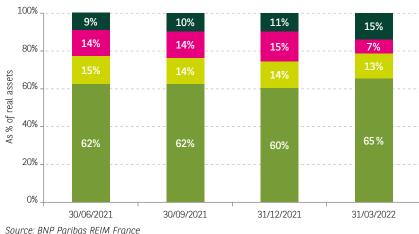
Net asset value per share at the end of the period + dividends paid over the period -1

Net asset value per share at the start of the period

Past performance is not an indicator of future performance. 2014 performance is calculated over the period from 20 January to 31 December.

#### **ASSETS BREAKDOWN AS AT 31 MARCH 2022**

#### Change in allocation over time



As at 31 March2022, OPCI's financial allocation temporarily deviated from its target allocation, due to the sale of part of its bond portfolio, reducing this asset class's share to cash. On the other hand, the share of real estate increased, in line with the new target allocation and due to acquisitions made over the period and increases in the value of assets. For reminder, the target allocation is 65% real estate

physical assets, 14.5% listed REIT's shares, 14.5% covererd bonds and 6% cash.

- Cash and other current assets/liabilities
- Covered bonds
- Listed REIT's
- Real estate physical assets net of debt

#### STATEMENT OF ASSETS AND CHANGES OVER THE PERIOD

	31/12/2021	31/03/2022	Inputs	Outputs
a) Immovable assets	2 122 179 580,59	2 141 998 116,47	97 104 798,31	17 366 591,92
Buildings constructed, being renovated or acquired for rental purposes	-	-	-	-
Shares of companies investing mainly in property	556,135,889.17	505,230,793.27	-	-
Shares of property-based companies traded on a regulated market	367,958,960.34	348,545,346.50	18,084,354.94	17,366,591.92
Units or shares of OPCIs or similar	358,355,220.75	369,472,023.00	-	-
Other immovable assets	839,729,510.33	918,749,953.70	79,020,443.37	-
b) Non-property deposits and financial instruments	391,548,672.83	198,062,571.42	56,674,754.68	31,731,044.99
Term deposits	-	-	-	-
Shares and similar securities	-	-	-	-
Bonds/negotiable debt securities/equivalent securities	385,776,006.90	192,307,697.27	35,514,840.94	9,913,715.93
UCITS and AIFs	5,772,665.93	5,754,874.15	21,159,913.74	21,817,329.06
Temporary transactions on securities	-	-	-	-
Forward financial instruments	-	-	-	-
Disposal transactions	-	-	-	-
c) Rents receivable and other operating receivables	6,125,869.92	17,455,871.23		
d) Demand deposits	182,841,823.52	326,703,858.88		
e) Total assets held by the OPCI (e = a + b + c + d)	2,702,695,946.86	2,684,220,418.00		
f) Liabilities	158,569,519.71	36,561,616.24		
g) Net asset value (g = e - f)	2,544,126,427.15	2,647,658,801.76		

Source: BNP Paribas REIM France

The changes recorded for financial assets correspond to the investment made by the OPCI in financial assets as well as the purchases and sales carried out within each class of financial assets.

#### REAL ESTATE PHYSICAL ASSETS

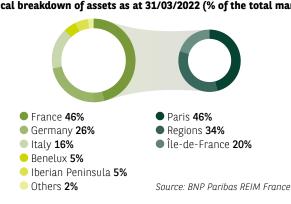
As at 31 March 2022, BNP Paribas Diversipierre held a portfolio comprising 32 real estate assets (21 of which are fully owned) located across France and in other countries, and 2 non-controlling interests.

70% of the real estate assets held by BNP Paribas Diversipierre are predominantly «office premises», 19% of the assets are predominantly «retails», 7% are residential and 4% are hotels (as a % of total market value).

As at 31 March 2022, the market value of real estate assets excluding fees and charges was €1,999m. On a like-for-like basis, the market value of property assets changed by around +2.3% over the quarter, mainly due to upward movements in the office assets held by the OPCI.

The financial occupancy rate of the OPCI's real estate assets (excluding developments and non-controlling interests) was 85.9% as at 31 March 2022 and 92.5% excluding the «51-53, boulevard Haussmann» asset which is currently undergoing refurbishment, while the residual firm lease term was 4.7 years.

#### Geographical breakdown of assets as at 31/03/2022 (% of the total market value)







Tribequa, Bordeaux (France) - 100% hold

Reminder: past investments are not indicative of future acquisitions.

#### REAL ESTATE FINANCIAL ASSETS

An allocation of financial assets with real estate financial assets has supplemented the property assets of BNP Paribas Diversipierre since September 2014, in accordance with the fund's strategy.

In addition to traditional financial and non-financial criteria, liquidity and SRI (Socially Responsible Investment) criteria are used by managers in the selection of securities.

#### Covered bonds

Number of holdings	Value at 31/03/2022 (€k)	Performance since inception (%)	Performance since 01/01/2022 (%)	Performance over the quarter (%)
89	€175,117k	+1.62%	-3.57%	-3.57%

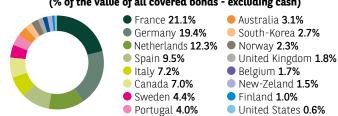
Covered bonds posted a performance of -3.57% over the quarter and a performance of 1.62% since the bond portfolio was created.

As at 31 March 2022, France was the largest contributor, representing 21% of the total valuation of mortgage bonds. Next came Germany with 19% and The Netherlands with 12%.

During this quarter, and against a backdrop of interest rate hikes, BNP Paribas Diversipierre divested almost half of its bond portfolio and reduced the interest rate sensitivity of securities remaining in the bond portfolio, notably through hedging instruments.

All covered bond securities are denominated in euros and are therefore without currency risk.

#### Breakdown of covered bonds by country as at 31/03/2022 (% of the value of all covered bonds - excluding cash)



Source: BNP Paribas REIM France

Term	Yield at maturity	Average rating
2.38 years	+0.43%	AA+

The difference between duration and the average maturity of the bonds is mainly due to the hedging instruments in portfolio.

#### Listed REITs

Number of positions	Value at 31/03/2022 (€k)	Performance since inception (%)	Performance since 01/01/2022 (%)	Performance over the quarter (%)
26	€348,545k	+55.51%	-4.54%	-4.54%

Shares of listed REITs posted a performance of -4.54% over the quarter and a performance of 55.51% since the equities portfolio was created.

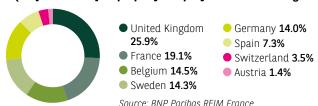
As at 31 March 2022, the top five property company shares held were, in decreasing order, Segro, Vonovia, Gecina, Leg Immobilien, and Cofinimo. Their individual weighting within all listed REITs ranges from 9% to 5%.

At the same date, 25% of the listed REITs portfolio provides exposure to residential office sector, 23% to office sector, 19% to diversified sectos, 14% to healthcare, 11% to retail and 9% to logistics.

As at 31 March 2022, 56% of the listed REITs shares in the portfolio are denominated in euros (as a % of the value of all listed REITs - excluding cash).

As a reminder, the OPCI's equity portfolio also helps to strengthen the portfolio's geographical and sectoral diversification: French property company securities account for 19% of the assets held, while the selected companies primarily specialise in asset classes other than «office premises», the predominant asset type within the BNP Paribas Diversipierre property portfolio, and in residential development in Germany, in particular.

# Breakdown of property company shares by country as at 31/03/2022 (% of the value of all property company shares - excluding cash)



#### LIQUID ASSETS

As at 31 March 2022, the liquid assets held directly by BNP Paribas Diversipierre represented a total of €349,914,604.26 i.e. 13.22% of net assets, allocated as follows:

OPCI liquid assets in €	30/06/2021	30/09/2021	31/12/2021	31/03/2022
Financial instruments of a liquid nature	46,887,626.56	37,748,682.26	34,615,849.53	21 956 402.32
Sovereign bonds with a maturity of less than 397 days	46,887,626.56	37,748,682.26	28,843,183.60	16 201 528.17
Money market instruments	-	-	-	-
Treasury bills	-	-	-	-
UCITS and AIFs invested in the previous three classes	-	-	5,772,665.93	5,754,874.15
Liquid assets	145,627,476.85	180,030,849.16	188,967,693.44	344,159,730.11
Demand deposits/Bank deposits	144,867,924.28	177,513,818.78	182,841,823.52	326,703,858.88
Term deposits	-	-	-	-
Rents receivable and other operating receivables	759,552.57	2,517,030.38	6,125,869.92	17,455,871.23

N.B. The liquid assets indicated on page 2 (as a %) are higher as they include cash from the OPCI's subsidiaries, contrary to the regulatory ratio above.

#### **OVERHEAD COSTS**

€	31/03/2022
Custodian fees	146,552
Appraiser fees	54,819
Management fees	7,104,636
Total recurring expenses	7,306,007
% of net assets at the end of period	0.28%
Other structural expenses	1,344,658
Total overhead costs	8,650,666
% of net assets at the end of period	0.33%
Total property costs	2,708,075
% of net assets at the end of period	0.10%
Investment fees	990,784
% of the price of buildings acquired	1.00%
Other acquisition costs	3,319,625
Total acquisition costs	4,310,409
% of price excl. transfer taxes of buildings acquired	4.35%
Arbitrage fees	-
% of price excl. transfer taxes of buildings sold	-
Other disposal costs	-
Total disposal costs	-
% of price excl. transfer taxes of buildings sold	-
Net assets	2,647,658,802
Price of buildings acquired	99,078,392
Price of buildings sold	-

As at 31 March 2022, all overheads for the OPCI and its subsidiaries since the beginning of the year totalled €8,651k i.e. 0.33% (incl. tax) of the net assets as at that date.

Management fees account for €7,105k here. The balance consists of charges associated with custodian fees, appraiser fees, statutory auditors' fees and appraisal fees, as well as the other costs related to the activities of the OPCI and its subsidiaries (in particular, charges relating to bank financing and corporation tax).

Property expenses are made up of works fees, property taxes and non-recoverable expenses.

This statement shows all the fees paid directly by the BNP Paribas Diversipierre SPPICAV and its controlled subsidiaries, in proportion to their holding.

N.B. The fees are expressed inclusive of taxes when the VAT is non-recoverable.

#### FINANCIAL DEBT

AIFM leverage	Gross method	Commitment method
	96%	111%

As at 31 March 2022, the LTV (Loan to Value) ratio on property assets was 14.4%, i.e. a change of -3.9 points compared to the last quarter. This decrease in the debt ratio is due to the reimbursement of the fund's short-term credit line.

#### **SUMMARY**

	31/03/2021	31/12/2021	31/03/2022
Net asset value (€)	2,287,707,508	2,544,126,427	2,647,658,802
Number of shares	18,574,836.04	20,243,004.89	20,903,941.44
Net asset value per share (€)	123.16	125.67	126.65
Subscription fee payable to the fund	2.95%	2.95%	2.95%
Dividends paid since 1 January (€/share)	-	1.75	-

#### **BNP Paribas Diversipierre**

SPPICAV authorised under the number SPI20130020 on 26 July 2013 Registered office: 50, cours de l'Île Seguin – 92100 Boulogne-Billancourt – France

#### BNP Paribas Real Estate Investment Management France (BNP Paribas REIM France)

French SA (société anonyme) with capital of €4,309,200 Registered office: 50, cours de l'Île Seguin – 92100 Boulogne-Billancourt – France Nanterre Trade & Companies Register (R.C.S) no. 300 794 278

Asset management company authorised by the AMF under no. GP07000031 on 1 July 2007 and 15 April 2014 under the AIFM Directive

The OPCI falls under Article 8 of Regulation (EU) 2019/2088 known as the SFDR of 27 November 2019 on sustainabilityrelated disclosures in the financial services sector. The investments underlying this financial product do not take into account the European Union's criteria for environmentally sustainable economic activities.

